

#### THE COMPANY

### More than 35 YEARS EXPERIENCE IN AIRCRAFT FUELLING

AFS Aviation Fuel Services GmbH was founded in 1986 as a specialist for aircraft fuelling services and airport fuel depot management and has grown continuously during that time. With our vision of offering the best service with maximum safety and efficiency, we have

constantly evolved. Our goal is to continue to expand our performance and our area of operation in the future and to convince our customers with consistently high quality. We are currently broadening our market presence across Europe.



#### STATE-OF-THE-ART

## TECHNOLOGY FOR MAXIMUM SAFETY

As a professional fuel service partner for fuel suppliers, airlines and airports, we attach great importance to being independent. Safety is our license to operate, and the AFS team is proud of our safety culture, which is proven by our behaviour and our track record. We use the latest technology and forward-looking technologies such as e-ticketing to ensure excellent service with maximum flexibility. For us being a part of industry developments such as new energy solutions and sustainability efforts are focus areas. This is the way to be able to offer a safe and excellent service to our customers with best conditions.

#### **FACTS & FIGURES**

- 14 operational sites in Germany and Austria
- Around 460 highly specialized employees
- Around 170 airfield tankers and dispensers
- 5.8 million m³ of jet fuel per year refuelling volume
- 1 refuelling per minute
- 1,400 aircraft refuelled per day
- 500,000 refuelled flights per year



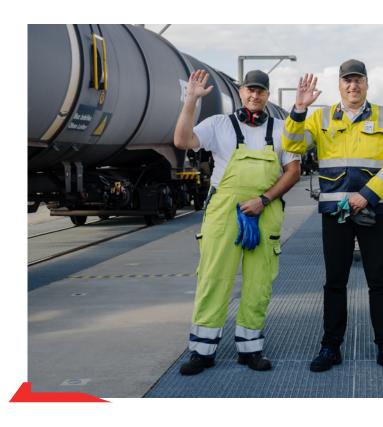
#### **OUR GUIDELINES**

### FOUR TIMES BEST SERVICES

In a performance environment in which absolute precision and safety must be guaranteed with the greatest speed, we work according to a clearly defined mission statement.

Broken down into four points, it is our solid basis for responsible occupational safety, health and environmental protection – and the one hundred percent satisfaction of our customers' wishes and requirements.







#### **SAFETY**

Health, Safety, Security and the Environment – HSSE, is the foundation for our services. Safety is in our Heart & Mind at all times. Our HSSE Management System sets an example for the entire industry segment. In everything we do, we strictly adhere to the specifications of the HSSE system. The airport environment & our customers expect a reliable, professional service based on a zero incident foundation.

We are working daily to improve and to learn from others in a proactive way. Only in this way can we ensure the protection of the health of our employees, contractors and all others involved, along with the integrity of all plant and equipment. Careful use of resources also plays an important part for us.

#### **EFFICIENCY**

Ground times are tight and directly impact costs. That's why our employees work with the speed and precision of a Formula 1 pit crew-only on a much larger scale. Through effective operational management and advanced technologies in fleet management and IT development, we ensure high efficiency and punctuality in aircraft refueling.

AFS Aviation Fuel Services GmbH refuels around 500,000 aircraft per year and tailors each individual refuelling operation to the customer's specific requirements and airport-specific specifications. We devote our full attention to every refuelling operation and thus always ensure the best service quality – for commercial and cargo flights as well as for General Aviation.



#### **COST MANAGEMENT**

Thanks to our large network of partners and our own resources, we can make you customized offers. Comprehensible and modular, you get what you really need. At a price that will convince you. We offer direct contracts with oil companies, airlines and airports.

### **SERVICE QUALITY**

As a customer, you and your needs are the focus of our work. AFS employees are trained to identify requirements and needs at an early stage and to fulfill them comprehensively – from personal consulting to infrastructure control. Aircraft refuelling is largely standardized, but individual solutions are also always in demand, which we are happy to offer you.



# SAFETY STANDARDS HIGHEST STANDARDS

In meeting the strong regulatory requirements for the storage of jet fuels and the refuelling of aircraft, we consistently implement the specifications from the Joint Inspection Group JIG as well as local regulatory and legal requirements. All operational, personnel, commercial and technical processes are carried out in accordance with thouroughly defined standards.

Our HSSE Management System is the foundation for everything that we do and processes are reviewed to ensure continuous improvements. There are recurrent external audits carried out by regulatory bodies and airlines for strict compliance.





#### COMPETENT EMPLOYEES FOR SAFE SERVICES

Our employees at the 14 airports where we provide our services ensure that the high security standards are implemented every day. In order to strengthen their personal competence and ensure that their know-how is always up to date, we invest in regular training and continuing education measures. Our employees work on their own responsibility to a high degree and have a sovereign overview in every situation. Critical situations are thus identified in

advance and resolved immediately. All processes are regularly monitored internally and analyzed for possible optimization.

Our teams are among the best in the industry and are personally involved in our safety system with all processes and further developments. Our culture is driven by the well-known "Hearts & Minds" program.



#### **BEST PROTECTION IN EVERY AREA**

We not only take care of the safety of all persons participating in the refuelling process, but also of the associated tank facilities and hydrant systems. Beyond optimal personal and system protection, environmental protection is another area to which we devote our attention. The avoidance of waste, contamination and other negative environmental impacts is firmly integrated into our processes. The vehicles used meet the latest standards and feature the latest technologies for the optimal protection of people and nature.

#### **SUSTAINABILITY**

Sustainability is one of the key drivers for AFS. Across all operational activities – whether on the apron or at the fuel farms – our processes are continuously reviewed and optimized with sustainability in mind. Reducing CO<sub>2</sub> emissions is not a one-time effort, but an ongoing commitment embedded in everything we do.

With the introduction of e-dispensers, we achieve near-zero emissions, eliminate oil consumption and leakage, reduce noise levels, and ensure no exhaust gases are released during refueling. Their batteries can be charged with green electricity, and maintenance is limited to the battery system itself.

In addition, our bowser fleet is fully HVO-ready according to manufacturer specifications, all vehicles built from 2005 onward are suitable for HVO fuel. As more airports switch their vehicle fueling stations to HVO, we are able to further reduce our carbon footprint.



#### **DIGITALIZATION**

Advancing digitalization is a core part of our strategic corporate development. We actively leverage modern technologies to optimize our processes, strengthen our competitiveness, and lay the foundation for sustainable growth. We shape the future proactively – driven by data, efficiency, and a focus on innovation.

At the same time, ensuring IT security is a top priority in order to meet requirements such as NIS-2.





#### **CYBER SECURITY**

In a world where digital threats are constantly on the rise, the security of your data is of paramount importance. At AFS, we prioritise cyber security to protect your data and provide you with a secure digital environment.

#### Our measures include:

 Advanced threat detection using the latest software and machine learning

- Advanced encryption technologies for maximum data security
- Firewall and intrusion prevention systems to protect networks
- Strict security policies and regular external audits

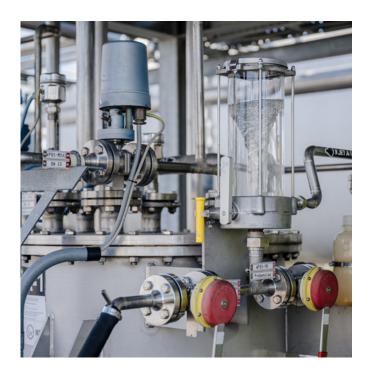
All assets are secured by additional hardware protection and all systems are designed to be fail-safe.

# **CORE COMPETENCE: AIRCRAFT REFUELLING**AFS offers customized Services

# AFS offers different types of services, for example:

- Our own operating sites as an independent service provider
- Operator of facilities and/or refuelling services (e.g. joint ventures or third party).
- Consulting to external operators

You are looking for an independent Into-Plane fuelling company or operator of your assets? Ask us – we will be happy to support you with our competence and more than 35 years of experience in the realization of your project customized to your needs!





#### TANK FARM AND HYDRANT MANAGEMENT

# YOUR INFRASTRUCTURE IN THE BEST HANDS

We are also happy to provide our know-how we have acquired over more than 35 years in the area of fuelling infrastructure management. We look after your tank farms and hydrant systems as if they were our own. The quality of this service is regularly confirmed to us with top marks in annual inspections by the oil companies – a good reason for us to do even better next year.

#### **COMPETENT TEAMS**

# AND STATE-OF-THE-ART TECHNO-LOGY FOR HIGH EFFICIENCY

The teams we deploy on behalf of customers for infrastructure management are – like all our employees – excellently trained. The handling and storage of fuels is carried out in accordance with the industry standards and supported by modern and efficient IT solutions. We currently manage the tank farms in Berlin, Cologne, Dresden, Düsseldorf, Hamburg, Hannover, Leipzig, Linz, Nuremberg, Salzburg and Vienna. Would you like us to manage yours or receive detailed advise from us? Contact us – we look forward to hearing from you!



#### **OUR SERVICE TEAM**

## YOUR SYSTEMS IN THE BEST HANDS

Our service teams provide regularly scheduled mechanical and electrical maintenance based on customer, legal, or JIG/IATA requirements. Where applicable, external testing organizations (e.g. TÜV/DEKRA) are involved as subcontractors. Apart from these, AFS does not commission any other subcontractors. Additional services offered by our service teams include:

- Regularly planned mechanical and electrical maintenance
- Regular checks based on customer, legal or JIG/IATA requirements; where applicable, with the involvement of external testing organisations (TÜV/DEKRA) as subcontractors,

- We do not commission any other subcontractors.
- Repair of defects detected by us or the customer
- Consultancy on the design, expansion and optimisation of plants,
- Modifications/Conversions according to customer requirements/customer specifications
- Software customisation of the vehicle control system according to customer requirements/customer specifications





Conti360° Fleet Solutions.

Der Business Partner für Ihr

Reifenmanagement.

AFS fährt Premium-Reifen von Continental und nutzt unser digitales Reifenmanagement.







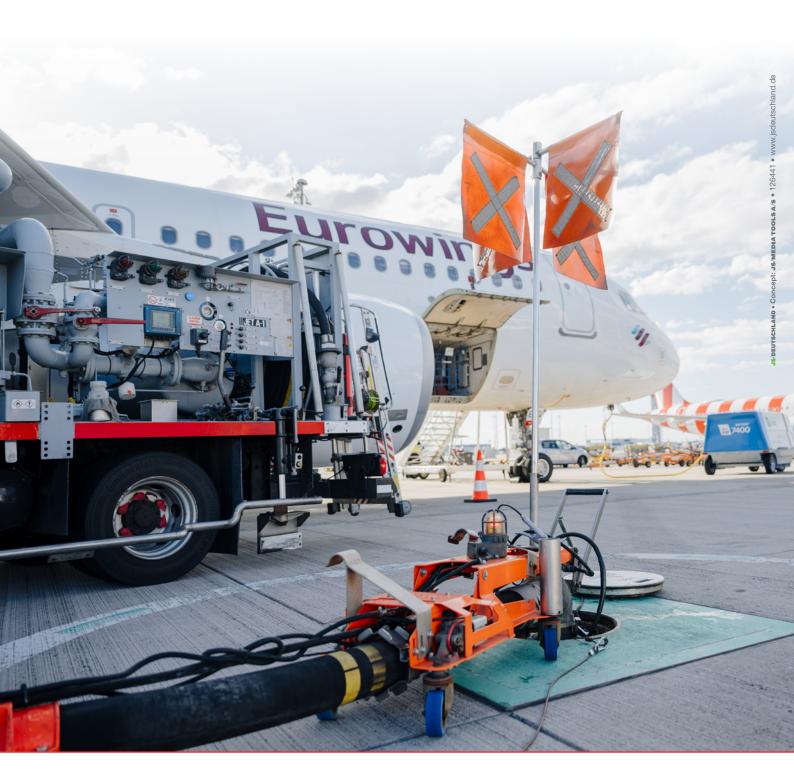


# ZUKUNFTSORIENTIERTE KOMPLETTLÖSUNGEN

**BAUEN IM SENSIBLEN INDUSTRIEBESTAND** 







### **AFS Aviation Fuel Services GmbH**

Sportallee 6  $\cdot$  D-22335 Hamburg  $\cdot$  info@afs.aero  $\cdot$  www.afs.aero